



Agriculture and  
Agri-Food Canada

Agriculture et  
Agroalimentaire Canada



2017

# Canadian Agricultural Outlook

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This publication presents the results of Agriculture and Agri-Food Canada's farm income forecast and represents a consensus view developed jointly with the provinces and Statistics Canada on aggregate and farm-level financial indicators in 2016 and 2017. It also includes discussion of the macro-economic and international context faced by Canadian agriculture, which draws from the OECD-FAO Agricultural Outlook.

Farm income is forecast to decline modestly in 2016 and 2017, mostly due to lower livestock prices resulting from increased meat production in the U.S. Net Cash Income is forecast to decline to \$14.8 billion in 2016, 2 per cent below 2015 levels, and to fall by a further 7 per cent to \$13.8 billion in 2017. In 2015, declining commodity prices in the U.S. did not impact Canadian producers, due to a large depreciation in the Canadian dollar. For 2016 and 2017, however, the exchange rate is expected to be generally stable and Canadian farmers will be more exposed to international price fluctuations.

Crop receipts are forecast to increase slightly. Prices are expected to weaken because of abundant world production and resulting high global stocks and because of the lower crop quality in some areas of Western Canada. However, the large 2016 harvest and increased marketings into 2017 will help offset the impact of lower prices. Total direct program payments to producers (see first chart on page 7) will increase by 24 per cent in 2016 and by another 22 per cent in 2017 and this is expected to offset part of the decline in market receipts. Total operating expenses are forecast to decline slightly in 2016 and increase modestly in 2017.

Despite a stable macroeconomic outlook for the forecast period, risks include a large change in the price of oil and/or the exchange rate. An event of this sort could impact significantly on receipts and/or operating costs. Weather conditions in Canada and in other crop exporting regions are also a major source of uncertainty with potential impacts on farm income.

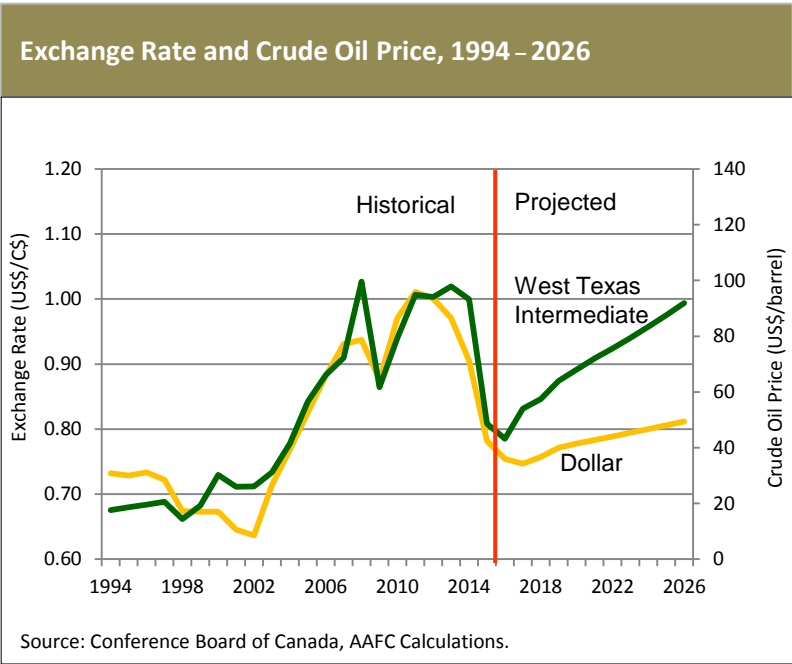
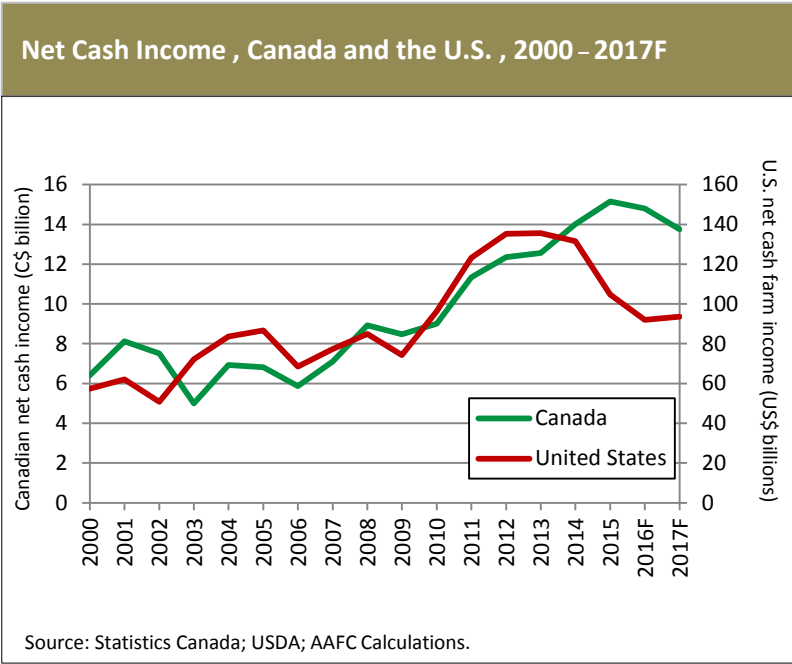
Over the longer-term, there are a number of international trends that suggest an encouraging future for Canadian farmers. These include growing population and rising incomes in developing economies, which would increase demand for agricultural products. This will lead to continued growth in trade, although the rate of increase will be lower than in the previous decade. Canada's agricultural resources place the country in a good position to take advantage of these opportunities, but our producers will have to compete for market share with current and emerging exporters.

Despite a very strong harvest in 2016, farm income is forecast to weaken modestly in 2016 and 2017 due primarily to lower livestock prices

Farm income is expected to decline modestly in 2016 and 2017, as expansion in U.S. cattle and hog herds puts downward pressure on livestock prices, more than offsetting modest increases in crop receipts. Net Cash Income (NCI) is the most tangible measure of sector-level performance for the year and represents the cash that farmers have available for debt repayment, investment or withdrawal for personal expenditures. NCI is forecast to fall by 2 per cent in 2016 to \$14.8 billion and to decline by a further 7 per cent in 2017 to \$13.8 billion. However, even after these declines, 2016 and 2017 are expected to be the second and fourth best years on record, respectively.

As there is a high degree of trade integration between Canada and the U.S. and the two countries produce many of the same agricultural commodities, American and Canadian net cash incomes followed a similar trajectory for most of the past fifteen years. However, a divergence occurred in 2014-2015, when NCI in the U.S. declined significantly because of weakening grain and livestock prices. At the same time, Canada's NCI reached a new record as a result of a depreciation of our dollar, which helped to counterbalance the falling U.S. dollar prices for most major commodities.

With a relatively stable exchange rate expected over the forecast period (2016 and 2017), further livestock price declines in the U.S will be felt here, as producers will not see an offsetting depreciation in the Canadian dollar, and the resulting drop in livestock receipts will lead to forecast declines in NCI.



## The strong harvest of 2016 is expected to help offset weaker crop prices and crop receipts will increase slightly in both 2016 and 2017

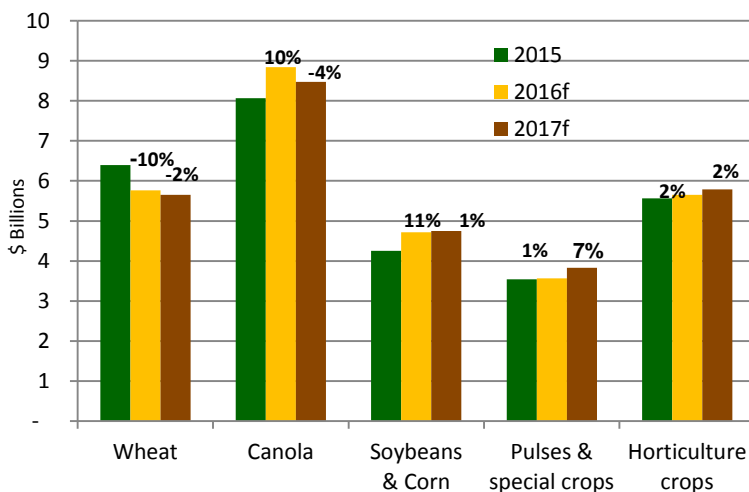
Successive record levels of production in major grain producing regions of the world and consequently higher stocks are putting downward pressure on prices, especially for wheat and coarse grains. Weaker prices have been offset, however, by the large Canadian harvest in 2016. Canadian crop receipts are forecast to edge up by 2 per cent in 2016 to \$32.6 billion and by a further 1 per cent in 2017 to \$32.9 billion.

Production of principal field crops in 2016 is estimated to be 91.7 million tonnes, which is the second highest on record, surpassed only by the 97.8 million tonnes harvested in 2013, as many regions saw close to or record yields. Production plus beginning stocks totalled 104.4 metric tonnes in 2016. While overall marketings are down in 2016, those for canola are forecast to be very strong and increased canola receipts should more than offset declines in other crops. Marketings in 2017 are forecast to increase, as much of the large 2016 harvest will be marketed in the 2017 calendar year.

Among grain crops, durum output was the highest ever. There was also some shift in the production mix among oilseed crops in Western Canada other than canola. While flaxseed production declined in 2016, soybeans continued their expansion in both Manitoba and Saskatchewan, driven by newer cool-weather varieties. Pulses and special crops are also growing in importance. In particular, lentil acreage has risen to record levels.

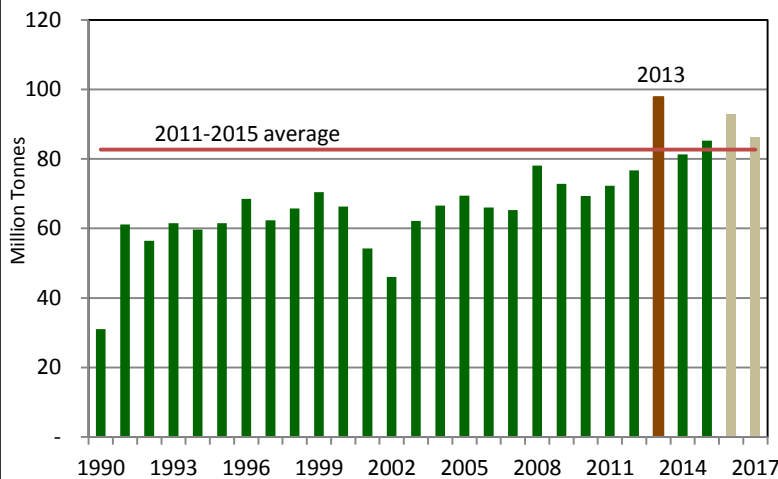
While production was very strong, there were significant difficulties in harvesting the 2016 crop due to excess moisture in parts of Western Canada. Crop abandonment levels in Alberta and Saskatchewan were well above normal and some crops have

### Farm Cash Receipts for Major Crops, Canada, 2015 – 2017F



Source: Statistics Canada, AAFC Calculations.

### Production of Grains, Oilseeds and Special Crops, Canada, 1990 – 2017F



Source: Statistics Canada; AAFC Calculations.

# Crop prices are lower than the peaks seen several years ago, but still above historical averages

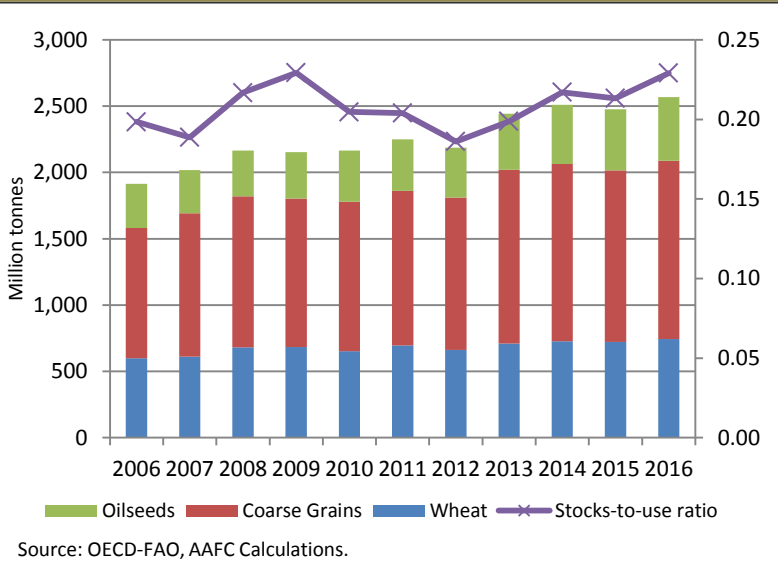
seen significant impact on quality due to the difficult conditions at the end of the year. This is expected to reduce the average price that producers receive in 2017. Depending on the severity of the winter, some crops may be harvested in the spring.

In 2017, Canadian crop sector receipts are expected to increase again as marketings surge due to the large 2016 crop, more than outweighing forecasted declines in 2017 prices. While prices are forecast to be lower, they would still be above levels seen in the 1990's and early 2000's. The 2017 harvest is expected to see a return to trend yields.

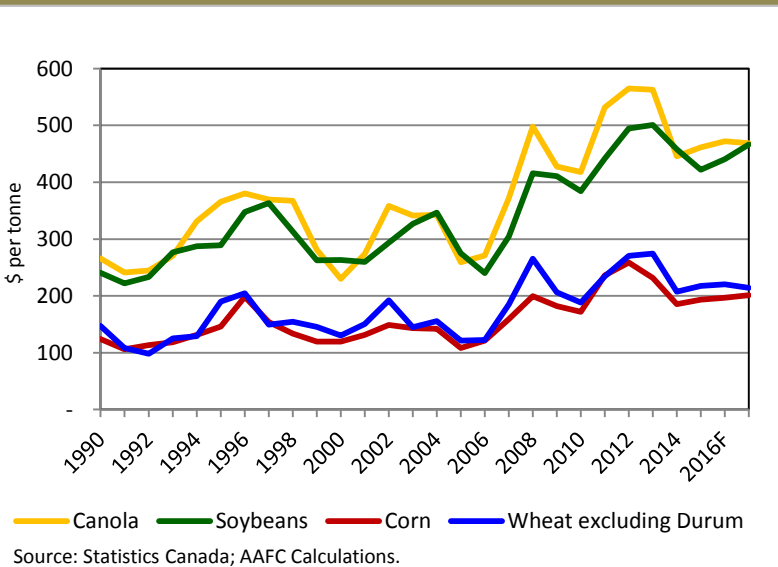
World prices are not expected to increase beyond current levels in 2017, as preliminary projections indicate that global carryout stocks for the 2016-17 crop year for many grains will increase. Since the major drought of 2012 in the U.S. Corn Belt, world stocks of grains and oilseeds have increased significantly worldwide thanks to favorable weather conditions in major producing countries coupled with low input and energy costs. Other factors include China's cereal policy, which maintained corn prices well above world levels, resulting in higher production, lower consumption, and stockpiling.

The stocks-to-use ratio has also increased since 2012, due to a moderate slowing of high-growth developing economies, which resulted in slower expansion in both feed and food consumption compared to production growth. As a result, world prices for most grains and oilseeds have dropped in recent years and should, in the short term, remain below their peaks observed in 2012-13.

## World Grain and Oilseed Production versus Stocks-to-Use Ratio, 2006 – 2016



## Weighted Average Farm Prices by Major Crop, Canada 1990 – 2017F





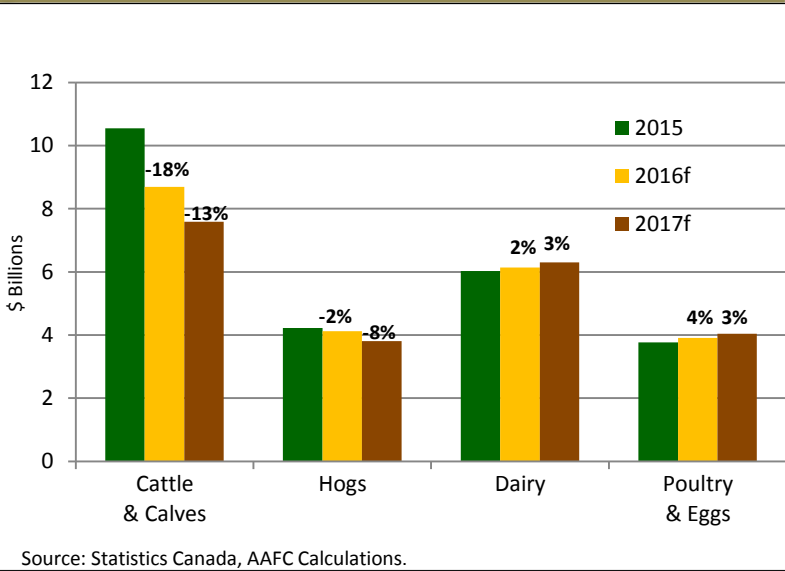
# Expanding meat production in the U.S. is leading to weaker prices for cattle and hog farmers on both sides of the border

Declining livestock receipts are the biggest driver of the fall in NCI, and are forecast to decrease by 7 per cent in 2016 to \$23.9 billion and by another 4 per cent in 2017 to \$22.8 billion. This is because North American red meat prices are under downward pressure from growing meat supplies in the U.S., where cattle inventories have begun to expand after many years of decline.

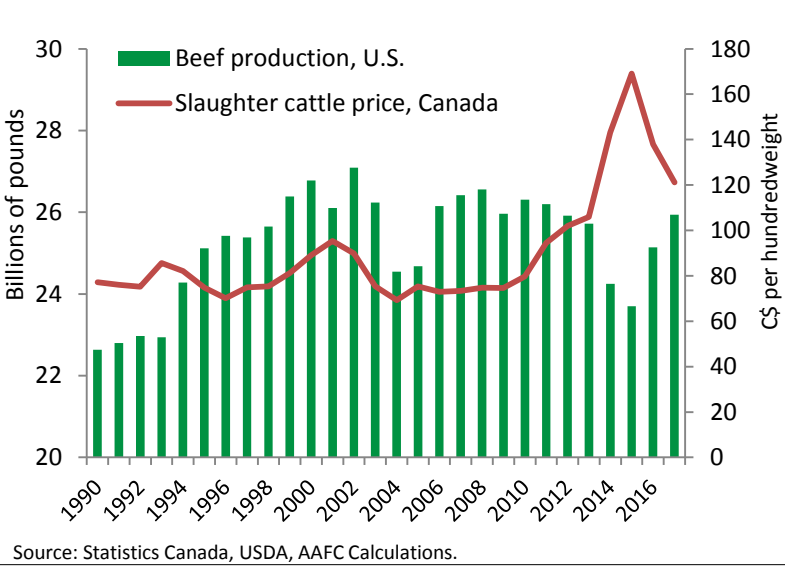
Meat production in the U.S. in 2016 is expected to increase in all three major categories, with a 6 per cent increase for beef, 2 per cent for pork and 2 per cent for poultry. Large supplies of meat, along with generally weak wholesale prices, have led to softer slaughter prices on both sides of the border, particularly for cattle. This dynamic is expected to continue through the end of 2017. Cattle and calf prices together are forecast to decline by 21 per cent in 2016. Although there will be a modest increase in Canadian marketings, receipts are still expected to fall by 18 per cent. Cattle receipts in 2017 are forecast to decline by 13 per cent, in spite of slight production gains.

Hog prices, which started to decline earlier than cattle prices, are expected to be 8 per cent lower than the 2011-2015 average in 2016 and to decline an additional 14 per cent in 2017 relative to the average. North American production has increased following the very high prices observed during the Porcine Epidemic Virus (PEDv) outbreak that occurred in 2014. Over the short-term, hog prices will continue to reflect very large supplies. Lower prices in both 2016 and 2017 will lead to forecast declines in hog receipts of nearly 2 per cent in 2016, followed by another 8 per cent in 2017.

## Livestock Market Receipts, Canada, 2015 – 2017F



## U.S. Beef Production and Canadian Weighted Annual Average Slaughter Cattle Prices, 1990 – 2017F



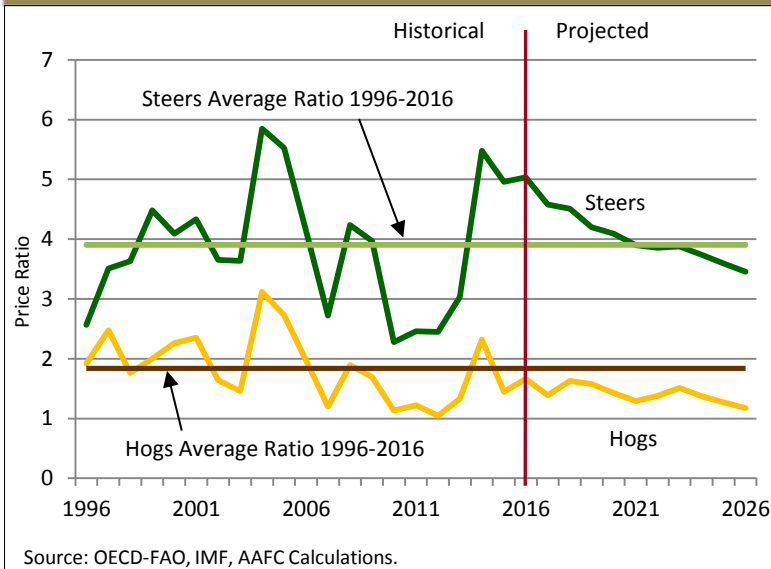
# Livestock prices have declined relative to feed prices and this has affected average producer returns for cattle and hog farms

A simple, but useful measure of the economic health of the livestock sector is the ratio of the price of slaughter animals to the price of feed grains. Hog prices have fallen faster than feed grain prices in the last several years and the ratio between the two is expected to be below its historical average during the forecast period. Although cattle prices have also fallen in relation to feed prices, the ratio is still expected to remain above its historical average in 2016 and 2017.

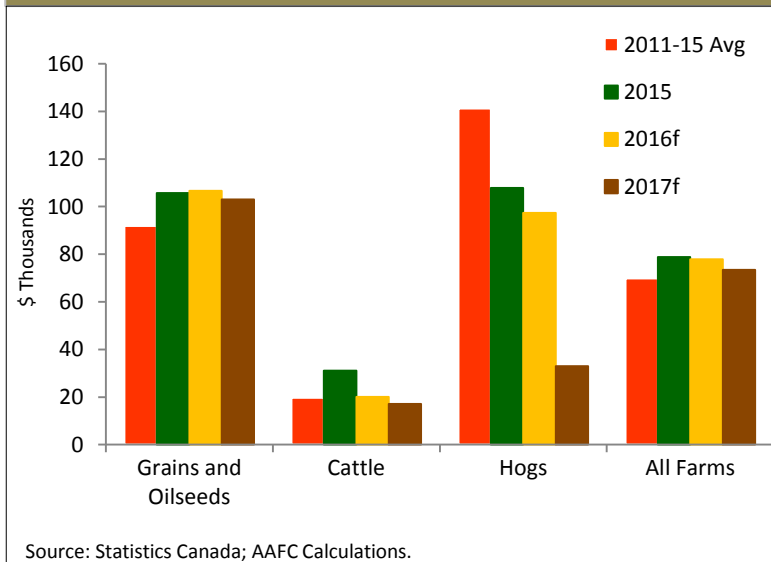
Average Net Operating Income (NOI) by farm type shows how declining animal prices are expected to impact producer returns at the farm-level. Average NOI for cattle farms is forecast to fall by 35 per cent in 2016 and by another 15 per cent to \$17,122 in 2017. Although these declines are significant, NOI will remain close to the 2011-2015 average. Hog farms, however, work on tight margins, and moderate price declines can cause very large drops in net operating incomes. In 2016, average NOI is forecast to be down by 10 per cent and will decrease by a further 67 per cent in 2017 to \$33,014. This compares to a 2011-2015 average of \$141,161.

Receipts for supply managed commodities are forecast to grow marginally. Dairy receipts, driven by relatively strong domestic demand, are forecast to increase 2 per cent in 2016 to reach \$6.1 billion and by a further 4 per cent in 2017. Poultry and egg receipts are expected to climb 3 per cent to reach \$3.9 billion in 2016 and by a further 3 per cent in 2017, mostly due to higher demand.

## U.S. Livestock to Feed Grain Price Ratio, 1996 - 2026



## Average Net Operating Income by Farm Type, Canada 2011 - 2017F





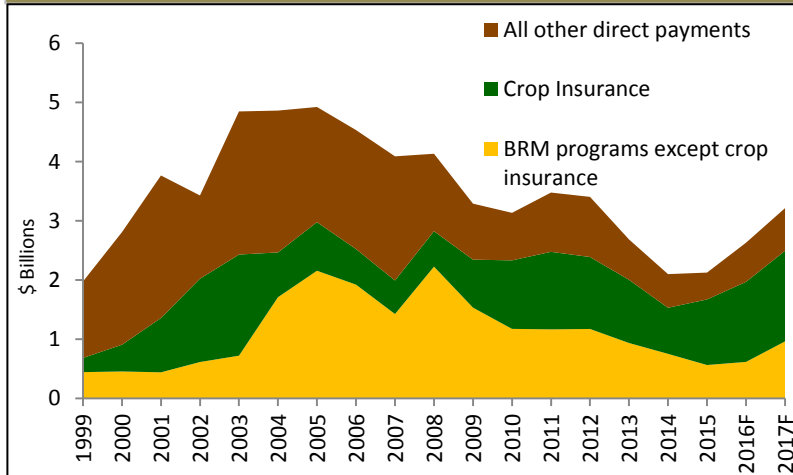
## Total direct program payments are forecast to increase, driven by crop quality issues in 2016 and lower margins for cattle and hogs in 2017

As lower market receipts are anticipated in both forecast years, total direct program payments to producers are expected to make up some of the shortfall, increasing by 24 per cent in 2016 to \$2.6 billion and by a further 22 per cent in 2017 to reach \$3.2 billion.

Crop Insurance payments alone have grown to account for half of all payments, and are forecast to climb by 22 per cent in 2016 due to the impact of excess moisture on crop quality in parts of Western Canada. Also, the crop mix has recently shifted to higher value pulse crops, due to strong export demand. With harvested quality lower than originally expected, the insured value of the higher-priced crop mix has led to larger payments for crop insurance in 2016. Payments are expected to increase again in 2017, due to relatively high expected seeded areas for pulses, canola and wheat, the largest contributors to crop cash receipts. Payments for other Business Risk Management Programs including AgriStability are expected to increase modestly in 2016, but jump by 56 per cent in 2017, as declining red meat prices significantly affect farm margins.

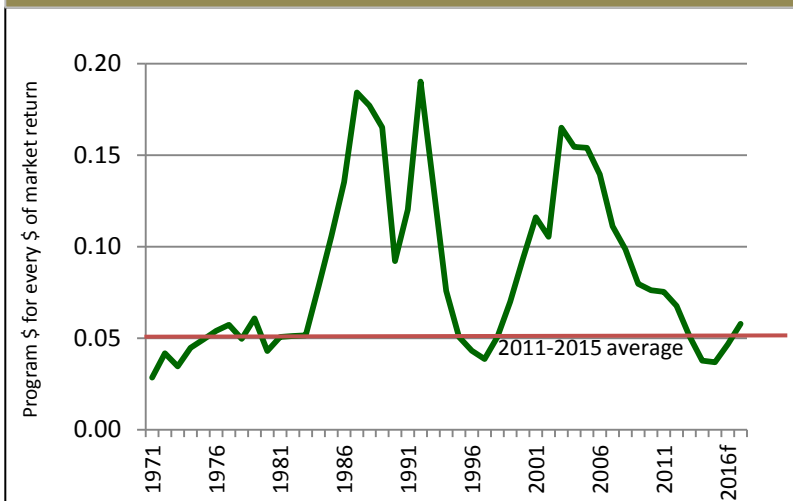
The ratio of total direct program payments to market receipts is expected to rise slightly above the 2011–2015 average by 2017. On average, payments have accounted for about 5 cents of every dollar of market receipts between 2011 and 2015. This ratio will be closer to 6 cents per dollar of market receipts in 2017. Nonetheless, this level is relatively low compared to earlier periods and reflects healthy returns among large segments of the farm sector.

### Evolution of Program Payments - Crop Insurance and Other Business Risk Management, 1999 – 2017F



Source: AAFC, historical and forecasts. BRM Programs include: AgriStability, Agrinvest-Kickstart as of 2007/08, NISA as of 1999, and CAIS as of 2004. All other direct payments include provincial programs.

### Ratio of Program Payments to Market Receipts, Canada, Historical and Forecasts, 1971 – 2017F



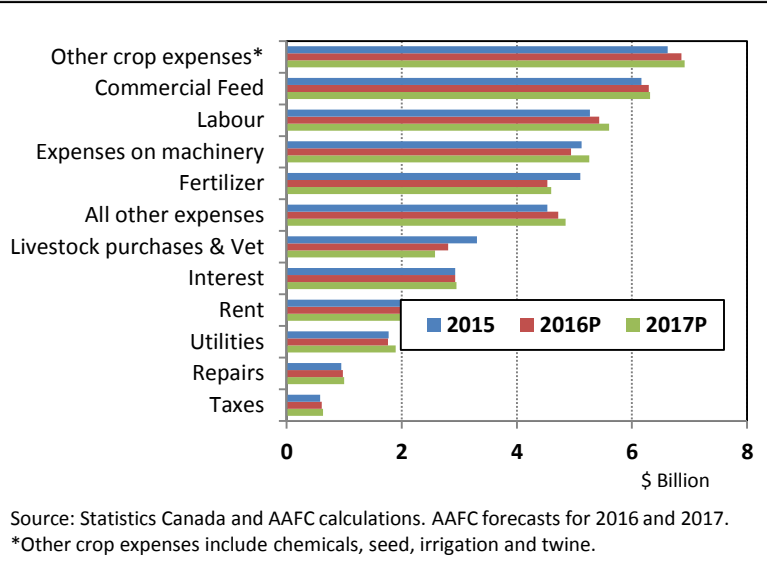
Source: Statistics Canada; AAFC Calculations. AAFC forecasts for 2016 and 2017.

# Net worth of the average farm is forecast to continue to increase

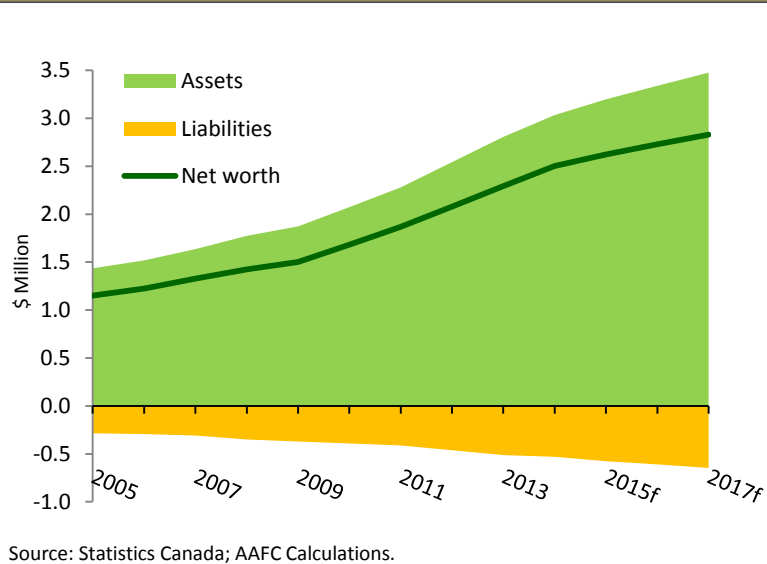
Farm operating expenses are forecast to decline by about 1 per cent in 2016 to \$44.2 billion and increase by 2 per cent in 2017 to \$45.1 billion. In 2016, lower spending on fuel, fertilizer and livestock purchases is expected to offset higher costs for labour and commercial feed. Machinery fuel prices are expected to decline 11 per cent for the second consecutive year due to abundant global oil supplies, but rebound in 2017 due to reductions in the U.S. oil supply and increasing global energy consumption. Fertilizer prices are expected to fall by 10 per cent in 2016 as a result of sluggish international demand and expansion in global fertilizer capacity, but remain unchanged in 2017. Livestock purchase expenses are forecast to decrease by 20 per cent in 2016 due to significantly lower prices for feeder animals, followed by a further decline of 12 per cent in 2017. Commercial feed expenses are forecast to increase in 2016 and 2017 due to more robust feed usage, as livestock herds expand. Labour expenses are expected to increase in both 2016 and 2017 as wage rate increases in the general economy put upward pressure on remuneration for farm workers.

Net worth of the average farm is forecast to reach \$2.8 million by 2017. This figure has risen steadily for an extended period, as assets have increased more than liabilities. The main driver of asset growth over the years has been land values, which, in turn, have been driven by increasing farm income and commodity prices. This upward trend has been facilitated by low borrowing costs that have prevailed since 2009. While overall farm income is forecast to decline in 2016 and 2017, the crop sector, which accounts for most of the demand for farmland, is expected to maintain strong revenues.

## Total Net Operating Farm Expenses in Canada, by Major Category, 2015 – 2017F (\$ Billion)



## Average Assets, Liabilities and Net Worth of Canadian Farms, 2005 – 2017F



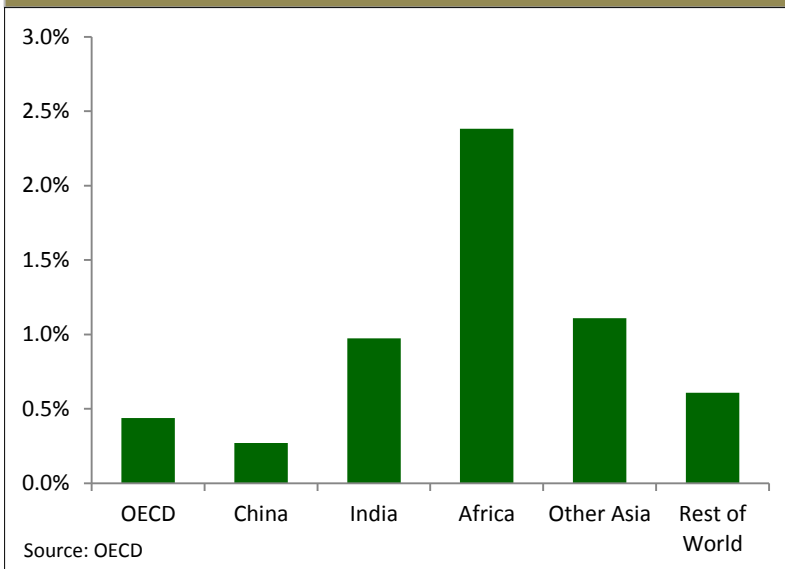
## Increasing population and personal incomes in developing economies will help grow world demand for farm products in the coming years

Longer term international trends provide a generally positive outlook for the sector looking beyond 2017. These include a projected increase in world population, expansion in personal incomes, and growth in trade of farm commodities. At the same time, however, Canada needs to be ready to respond to these opportunities.

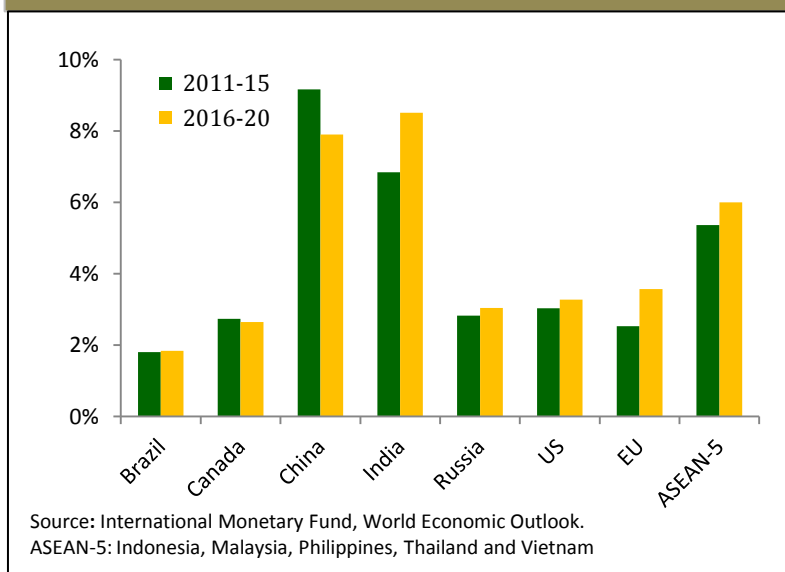
Global food demand will increase as the world's population is projected to expand by 9-10 per cent between 2017 and 2025 to reach 8.1 billion. Roughly 41 per cent of this population growth is projected to take place in Africa, with India accounting for another 17 per cent and 26 per cent in other Asian countries (not including China, Japan, and Korea). China's annual population growth rate of 0.3 per cent is projected to be the lowest among major areas and is not expected to see a significant boost before 2026 from the new policy allowing more families to have two children.

Long-term demand for agricultural and food products should also expand in the coming years as a result of projected increases in personal incomes. The highest rates of income growth will be in developing economies such as India, China, and the ASEAN-5. In those countries consumers tend to spend a large portion of increased earnings on food, in particular meat and dairy products. In contrast, some formerly high-income-growth economies such as Brazil and Russia are currently projected to expand only modestly in the coming years. Although the currently-high-income economies such as Canada, U.S. and the EU will see the largest increases in personal incomes in dollar terms, only a small portion of that growth is expected to be spent on food.

**Projected Population Growth, 2017 – 2026**  
(annual per cent growth)



**Gross Domestic Product Per Capita Growth, 2011 – 2020**  
(annual average, per cent)

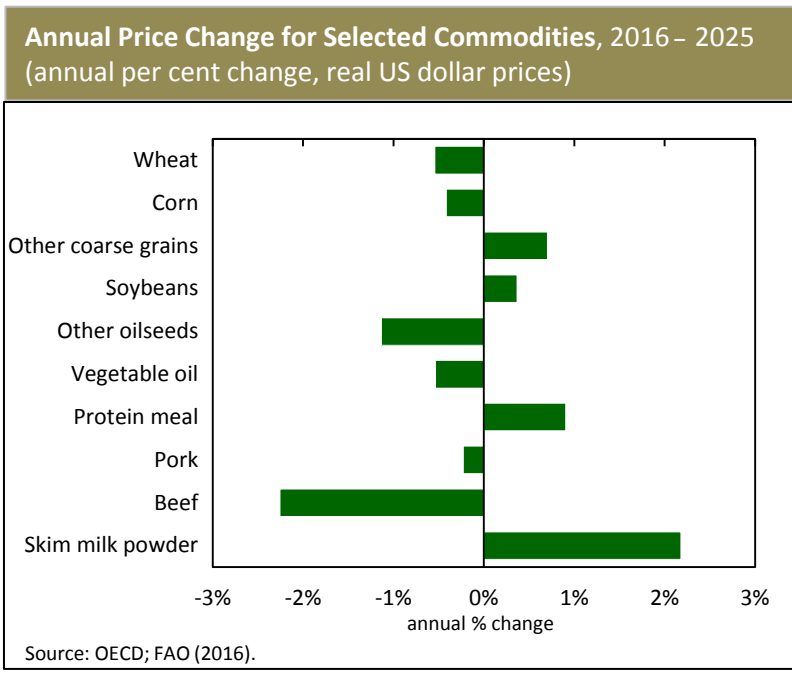
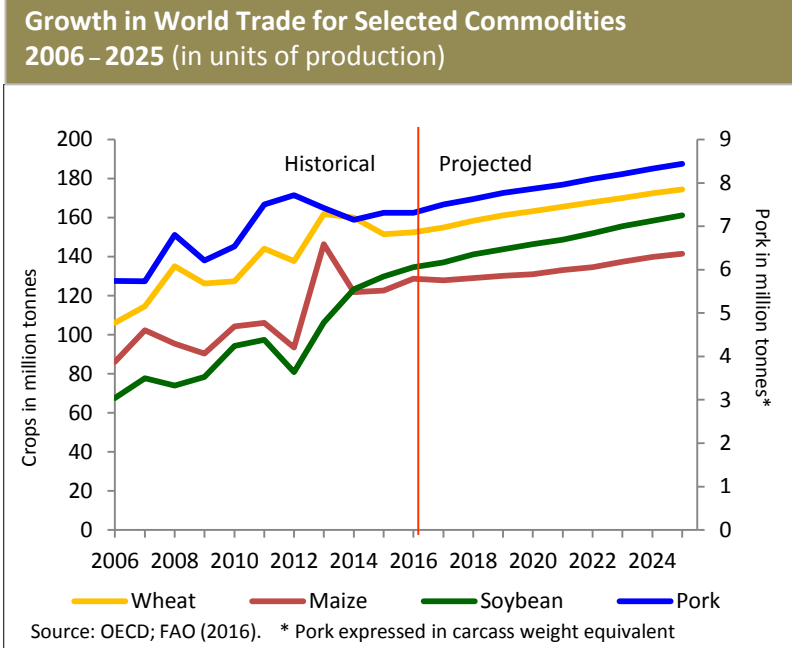


# Resource-rich countries like Canada will be well placed to meet increased demand

Growth in trade of key agricultural commodities is projected to average 1-2 per cent annually between 2016 and 2025. This would be a more modest expansion than in the previous decade, largely as a result of slowing economic growth in developing markets including China. Soybeans and possibly other oilseeds should see larger gains compared to major grains, driven by robust demand for protein meal for raising livestock and vegetable oil for human consumption. While a portion of increased world food requirements could be met by higher local production in countries where demand growth is highest, resource constraints in the long-run, in particular land and water, should lead to a part of increased demand being met by well-endowed exporters, including Canada.

Despite lower prices for major crops and red meats in 2016 and 2017, real prices for internationally-traded agricultural products overall are not projected to change significantly between 2016 and 2025. However, there could be some shifts in relative prices among commodities based on divergences in supply and demand growth.

For example, the price of soybeans, a protein-rich oilseed, is projected to rise at an annual rate of 0.4 per cent whereas price of corn is projected to decline by 0.4 per cent. This is explained in part by the increasing share of protein meal in animal diets in developing economies and by slowing growth in demand for corn as a feedstock for ethanol. The price of soybeans is also projected to be more robust compared to prices of other, more oil-rich oilseeds as expansion in palm oil production should put downward pressure on the price of vegetable oil. These changing relative prices could act as an incentive for Canadian producers to adjust their crop mix.

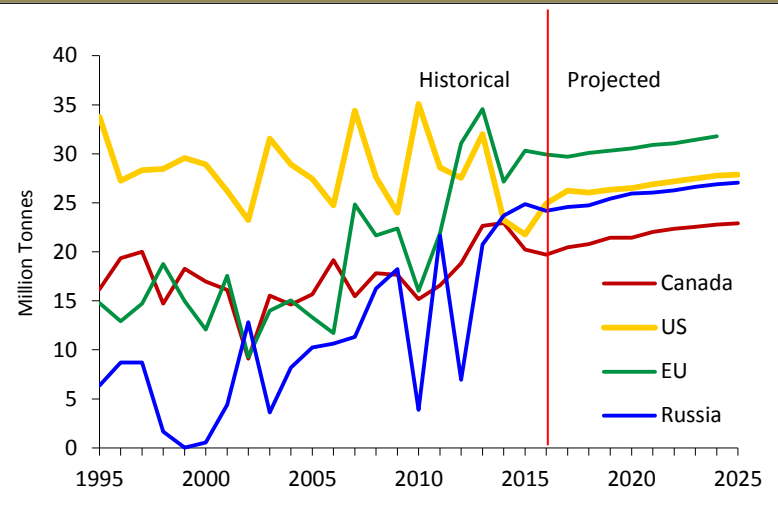


# Canada could face increasing competition in wheat and oilseeds while pulses are a growth opportunity to which we are successfully responding

Although growing world demand will create opportunities for exporters overall, Canadian farmers could be challenged to maintain or increase market share in the face of growing competition. A case in point is the re-emergence of Russia as a major wheat exporter. In the last 15 years, it has achieved a turnaround in its grain sector and has gone from being a large wheat importer during the Soviet era to becoming one of the world's biggest exporters. Russia has a good climate and soils for growing grain, a large land base, and close proximity to markets, with access to ports on the Black Sea. South American oilseeds are another example of growing competition. It is projected that Brazil will continue to increase soybean acreage so that by 2025, it will be both the world's biggest producer and exporter. Argentina is also expected to increase soybean acreage, helped by policy reforms, including the reduction of its export tax.

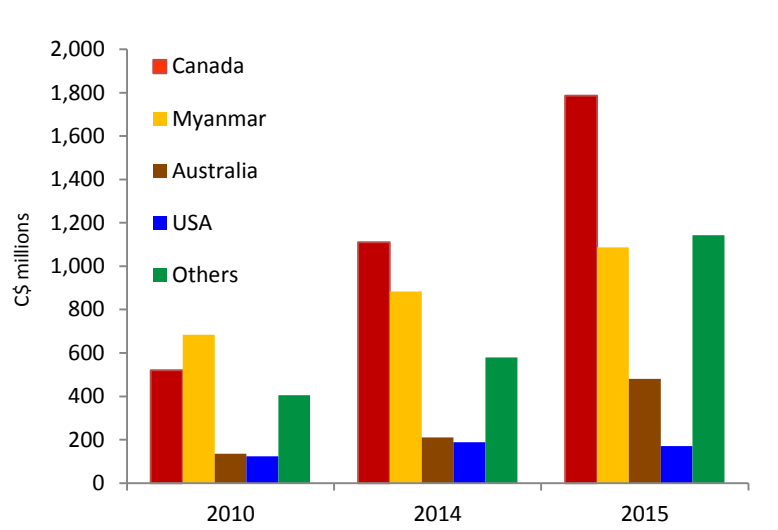
At the same time, Canada has shown that it can respond to trade opportunities, with our growing pulse exports to India, in particular yellow peas and lentils. As India has relatively low per-capita meat consumption, a significant proportion of its protein requirements come from pulses. Domestic production totals 17 million tonnes while consumption is nearly 22 million tonnes. This leaves a large deficit that is supplied through imports. Canada has increased its share of India's import market since 2010, reaching a total of C\$1.8 billion in sales in 2015. Demand for pulses in India is on the rise due to continued economic and population growth.

Wheat exports, major exporting countries, 1995 - 2025



Source: OECD/FAO (2016).

Growth in Canadian Pulse Exports to India, 2010 - 2015 (India pulse imports, by major supplier)



Source: Global Trade Tracker.

## Takeaway points

Although Canada's producers are forecast to see declines in farm income in 2016 and 2017, these reduced levels follow the record set in 2015 and are above the 2011-2015 average. Most measures in the forecast suggest a continuing positive economic situation for the sector in the short-term while longer-term international trends will set the stage for continued demand growth for Canadian agri-food products.

Key points include:

- Net Cash Income is forecast to decline by 2 per cent \$14.8 billion in 2016 and by another 7 per cent in 2017 to \$13.8 billion.
- Crop Receipts are expected to edge up by 2 per cent in 2016 to \$32.6 billion and by a further 1 per cent in 2017 to \$32.9 billion.
- Livestock receipts are the biggest driver of the decline in NCI, and are forecast to decline by 7 per cent in 2016 to \$23.9 billion and by another 4 per cent in 2017 to \$22.8 billion.
- Total direct program payments are forecast to increase by 24 per cent in 2016 to \$2.6 billion and by a further 22 per cent in 2017 to reach \$3.2 billion.
- Farm operating expenses are forecast to decline by 1 per cent in 2016 to \$44.2 billion and increase by 2 per cent in 2017 to \$45.1 billion.
- Net worth of the average farm is forecast to reach \$2.8 million by 2017.
- Population and income growth rates are projected to be high in developing economies over the next decade, leading to increased demand for farm products.
- Trade in agricultural commodities will also grow, but at a slower rate than in the previous decade.
- Canada, along with other well-endowed exporters will be well placed to meet part of the growing international demand.

While macroeconomic conditions are expected to be generally stable in 2016 and 2017, risks include a sudden rise in the price of oil and/or the value of the Canadian dollar that could increase farm expenses and/or the have a negative impact on the prices received by Canadian farmers. Weather-related risk is also a source of uncertainty, both in Canada and for other major grain producing countries.



## Canadian Situation

Table A.1: Farm Financial Situation, Canada, 2015 to 2017

Table A.2: Net Operating Income per farm by farm type, Canada, 2015 to 2017

Table A.3: Total Family Income per family by farm type, Canada, 2015 to 2017

## Provincial Situation

Table B.1: Farm Financial Situation, Newfoundland and Labrador, 2015 to 2017

Table B.2: Farm Financial Situation, Prince Edward Island, 2015 to 2017

Table B.3: Farm Financial Situation, Nova Scotia, 2015 to 2017

Table B.4: Farm Financial Situation, New Brunswick, 2015 to 2017

Table B.5: Farm Financial Situation, Quebec, 2015 to 2017

Table B.6: Farm Financial Situation, Ontario, 2015 to 2017

Table B.7: Farm Financial Situation, Manitoba, 2015 to 2017

Table B.8: Farm Financial Situation, Saskatchewan, 2015 to 2017

Table B.9: Farm Financial Situation, Alberta, 2015 to 2017

Table B.10: Farm Financial Situation, British Columbia, 2015 to 2017

**Table A.1: Farm Financial Situation, Canada, 2015 to 2017**

|  | 2015 | Average<br>2011-2015 | 2016 | * Percent change |          | 2017 | * Percent change |          |
|--|------|----------------------|------|------------------|----------|------|------------------|----------|
|  |      |                      |      | 16/15            | 16/11-15 |      | 17/16            | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |          |          | %  | %  | - \$ million- | %   | %   |
|------------------------|------------------------|----------|----------|----|----|---------------|-----|-----|
| Crop Receipts          | 31,946.7               | 29,673.9 | 32,577.5 | 2  | 10 | 32,868.9      | 1   | 11  |
| Livestock Receipts     | 25,692.8               | 22,826.3 | 23,871.1 | -7 | 5  | 22,800.2      | -4  | 0   |
| Total Market Receipts  | 57,639.5               | 52,500.3 | 56,448.5 | -2 | 8  | 55,669.1      | -1  | 6   |
| Program Payments       | 2,126.1                | 2,758.9  | 2,630.7  | 24 | -5 | 3,214.2       | 22  | 17  |
| Total Cash Receipts    | 59,765.5               | 55,259.1 | 59,079.2 | -1 | 7  | 58,883.3      | 0   | 7   |
| Net Operating Expenses | 44,612.5               | 42,176.0 | 44,245.3 | -1 | 5  | 45,072.6      | 2   | 7   |
| Net Cash Income        | 15,153.0               | 13,083.1 | 14,834.0 | -2 | 13 | 13,810.7      | -7  | 6   |
| Realized Net Income    | 8,268.1                | 6,762.5  | 7,715.6  | -7 | 14 | 6,696.3       | -13 | -1  |
| Total Net Income       | 8,271.8                | 7,582.2  | 9,894.1  | 20 | 30 | 5,776.4       | -42 | -24 |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %  | %  | - \$ per farm- | %  | %  |
|----------------------|-------------------------|---------|---------|----|----|----------------|----|----|
| Farm Market Receipts | 427,044                 | 379,135 | 422,679 | -1 | 11 | 421,808        | 0  | 11 |
| Program Payments     | 13,313                  | 16,082  | 16,514  | 24 | 3  | 20,985         | 27 | 30 |
| Farm Expenses        | 361,562                 | 325,353 | 361,271 | 0  | 11 | 369,307        | 2  | 14 |
| Net Operating Income | 78,795                  | 69,865  | 77,923  | -1 | 12 | 73,486         | -6 | 5  |

**Average Balance Sheet**

|                   |           |           |           |   |    |           |   |    |
|-------------------|-----------|-----------|-----------|---|----|-----------|---|----|
| Total Assets      | 3,198,602 | 2,835,706 | 3,339,154 | 4 | 18 | 3,476,365 | 4 | 23 |
| Total Liabilities | 576,995   | 509,019   | 609,843   | 6 | 20 | 647,771   | 6 | 27 |
| Net Worth         | 2,621,607 | 2,326,687 | 2,729,311 | 4 | 17 | 2,828,594 | 4 | 22 |

**Average Total Family Income**

|                      | ----- \$ per family ----- |         |         | %  | %  | - \$ per family- | %  | %  |
|----------------------|---------------------------|---------|---------|----|----|------------------|----|----|
| Net Operating Income | 30,960                    | 28,255  | 30,617  | -1 | 8  | 28,874           | -6 | 2  |
| Other Family Income  | 98,761                    | 91,704  | 102,050 | 3  | 11 | 107,053          | 5  | 17 |
| Total Family Income  | 129,721                   | 119,959 | 132,667 | 2  | 11 | 135,927          | 2  | 13 |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.  
 Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.

\* The percent change calculation may not be exact due to rounding.

**Table A.2: Net Operating Income per farm by farm type, Canada, 2015 to 2017**

| Farm Type                                      | Farm Market Receipts | Program Payments | Farm Expenses | Net Operating Income |
|--|----------------------|------------------|---------------|----------------------|
| <b>Average per farm 2011-2015 average (\$)</b> |                      |                  |               |                      |
| Grains and oilseeds                            | 328,188              | 22,036           | 258,328       | 91,897               |
| Potato   | 1,276,015            | 78,159           | 1,121,062     | 233,113              |
| Vegetable                                      | 482,709              | 21,281           | 431,071       | 72,919               |
| Fruit  | 245,348              | 15,874           | 222,631       | 38,592               |
| Greenhouse                                     | 1,188,515            | 27,503           | 1,089,859     | 126,159              |
| Cattle   | 294,493              | 8,072            | 282,884       | 19,681               |
| Dairy  | 602,852              | 8,514            | 468,665       | 142,701              |
| Hogs   | 1,893,014            | 85,881           | 1,837,733     | 141,163              |
| Poultry & Eggs                                 | 1,200,836            | 8,098            | 1,025,580     | 183,355              |
| All Farms                                      | 379,135              | 16,082           | 325,353       | 69,865               |
| <b>Average per farm in 2015 (\$)</b>           |                      |                  |               |                      |
| Grains and oilseeds                            | 374,844              | 20,849           | 290,044       | 105,648              |
| Potato   | 1,410,509            | 68,161           | 1,194,899     | 283,771              |
| Vegetable                                      | 548,649              | 18,623           | 481,558       | 85,714               |
| Fruit  | 258,884              | 14,455           | 229,197       | 44,141               |
| Greenhouse                                     | 1,389,382            | 22,243           | 1,266,607     | 145,017              |
| Cattle   | 358,993              | 4,869            | 332,760       | 31,102               |
| Dairy  | 648,324              | 5,509            | 506,844       | 146,989              |
| Hogs   | 2,032,816            | 38,595           | 1,963,604     | 107,806              |
| Poultry & Eggs                                 | 1,261,332            | 4,379            | 1,090,450     | 175,260              |
| All Farms                                      | 427,044              | 13,313           | 361,562       | 78,795               |
| <b>Average per farm in 2016 (\$)</b>           |                      |                  |               |                      |
| Grains and oilseeds                            | 383,435              | 24,689           | 301,442       | 106,682              |
| Potato   | 1,518,812            | 81,967           | 1,239,181     | 361,599              |
| Vegetable                                      | 565,574              | 21,559           | 487,506       | 99,627               |
| Fruit  | 263,349              | 17,841           | 232,618       | 48,572               |
| Greenhouse                                     | 1,427,200            | 25,237           | 1,302,739     | 149,699              |
| Cattle   | 315,010              | 6,652            | 301,523       | 20,139               |
| Dairy  | 660,587              | 8,270            | 512,932       | 155,925              |
| Hogs   | 2,034,700            | 84,987           | 2,022,301     | 97,386               |
| Poultry & Eggs                                 | 1,327,362            | 5,425            | 1,148,223     | 184,564              |
| All Farms                                      | 422,679              | 16,514           | 361,271       | 77,923               |
| <b>Average per farm in 2017 (\$)</b>           |                      |                  |               |                      |
| Grains and oilseeds                            | 389,913              | 27,161           | 314,062       | 103,012              |
| Potato   | 1,585,353            | 93,482           | 1,323,954     | 354,881              |
| Vegetable                                      | 582,692              | 25,420           | 517,979       | 90,134               |
| Fruit  | 283,363              | 23,284           | 252,100       | 54,546               |
| Greenhouse                                     | 1,472,701            | 26,799           | 1,377,072     | 122,428              |
| Cattle   | 290,210              | 13,754           | 286,842       | 17,122               |
| Dairy  | 677,227              | 9,264            | 533,999       | 152,492              |
| Hogs   | 1,930,731            | 138,923          | 2,036,640     | 33,014               |
| Poultry & Eggs                                 | 1,383,668            | 10,308           | 1,216,369     | 177,607              |
| All Farms                                      | 421,808              | 20,985           | 369,307       | 73,486               |

Source: Statistics Canada Whole Farm Data Project, AAFC 2015-2017 forecasts.

**Table A.3: Total Family Income per family by farm type, Canada, 2015 to 2017**

| Farm Type   | Net Operating Income | Other Family Income | Total Family Income |
|---|----------------------|---------------------|---------------------|
| <b>Average per family in 2011-2015 average (\$)</b> |                      |                     |                     |
| Grains and oilseeds                                 | 43,357               | 96,070              | 139,426             |
| Potato  | 56,846               | 60,411              | 117,257             |
| Vegetable   | 22,804               | 63,878              | 86,682              |
| Fruit   | 12,202               | 90,784              | 102,986             |
| Greenhouse  | 20,933               | 73,603              | 94,536              |
| Cattle  | 13,466               | 93,573              | 107,039             |
| Dairy   | 83,165               | 44,281              | 127,446             |
| Hogs  | 62,628               | 64,576              | 127,204             |
| Poultry & Eggs                                      | 50,461               | 78,354              | 128,816             |
| All Farms   | 28,255               | 91,704              | 119,959             |
| <b>Average per family in 2015 (\$)</b>              |                      |                     |                     |
| Grains and oilseeds                                 | 48,658               | 103,043             | 151,702             |
| Potato  | 70,796               | 66,960              | 137,756             |
| Vegetable   | 24,426               | 68,149              | 92,575              |
| Fruit   | 14,290               | 98,574              | 112,864             |
| Greenhouse  | 23,302               | 79,523              | 102,824             |
| Cattle  | 20,883               | 100,710             | 121,593             |
| Dairy   | 83,763               | 48,371              | 132,134             |
| Hogs  | 42,302               | 69,782              | 112,084             |
| Poultry & Eggs                                      | 46,262               | 83,499              | 129,761             |
| All Farms   | 30,960               | 98,761              | 129,721             |
| <b>Average per family in 2016 (\$)</b>              |                      |                     |                     |
| Grains and oilseeds                                 | 49,134               | 106,461             | 155,596             |
| Potato  | 90,212               | 69,298              | 159,510             |
| Vegetable   | 28,391               | 70,482              | 98,873              |
| Fruit   | 15,724               | 101,879             | 117,604             |
| Greenhouse  | 24,054               | 82,193              | 106,247             |
| Cattle  | 13,522               | 104,062             | 117,584             |
| Dairy   | 88,856               | 49,982              | 138,838             |
| Hogs  | 38,213               | 72,162              | 110,375             |
| Poultry & Eggs                                      | 48,718               | 86,344              | 135,062             |
| All Farms   | 30,617               | 102,050             | 132,667             |
| <b>Average per family in 2017 (\$)</b>              |                      |                     |                     |
| Grains and oilseeds                                 | 47,444               | 111,674             | 159,118             |
| Potato  | 88,536               | 72,830              | 161,366             |
| Vegetable   | 25,685               | 73,951              | 99,637              |
| Fruit   | 17,659               | 106,875             | 124,534             |
| Greenhouse  | 19,672               | 86,202              | 105,874             |
| Cattle  | 11,496               | 109,165             | 120,661             |
| Dairy   | 86,899               | 52,438              | 139,337             |
| Hogs  | 12,954               | 75,800              | 88,755              |
| Poultry & Eggs                                      | 46,881               | 90,593              | 137,474             |
| All Farms   | 28,874               | 107,053             | 135,927             |

Source: Statistics Canada Whole Farm Data Project; AAFC 2015-2017 forecasts.

**Table B.1: Farm Financial Situation, Newfoundland and Labrador, 2015 to 2017**

|  | Average |           | * Percent change |       | * Percent change |      |       |          |
|--|---------|-----------|------------------|-------|------------------|------|-------|----------|
|  | 2015    | 2011-2015 | 2016             | 16/15 | 16/11-15         | 2017 | 17/16 | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |       |       | %    | %    | - \$ million- | %   | %    |
|------------------------|------------------------|-------|-------|------|------|---------------|-----|------|
| Crop Receipts          | 16.7                   | 16.9  | 17.4  | 5    | 3    | 17.5          | 0   | 4    |
| Livestock Receipts     | 113.1                  | 111.0 | 109.6 | -3   | -1   | 114.3         | 4   | 3    |
| Total Market Receipts  | 129.8                  | 127.9 | 127.0 | -2   | -1   | 131.8         | 4   | 3    |
| Program Payments       | 0.3                    | 0.6   | 2.3   | 784  | 260  | 1.6           | -30 | 152  |
| Total Cash Receipts    | 130.1                  | 128.5 | 129.3 | -1   | 1    | 133.4         | 3   | 4    |
| Net Operating Expenses | 119.4                  | 116.2 | 120.4 | 1    | 4    | 124.4         | 3   | 7    |
| Net Cash Income        | 10.6                   | 12.3  | 8.9   | -16  | -28  | 9.0           | 1   | -27  |
| Realized Net Income    | 1.5                    | 3.6   | -0.6  | -139 | -116 | -0.6          | **  | -116 |
| Total Net Income       | 1.8                    | 3.4   | -0.5  | -130 | -116 | -0.7          | **  | -121 |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %   | %   | - \$ per farm- | %   | %   |
|----------------------|-------------------------|---------|---------|-----|-----|----------------|-----|-----|
| Farm Market Receipts | 728,087                 | 592,057 | 753,531 | 3   | 27  | 774,890        | 3   | 31  |
| Program Payments     | 1,159                   | 11,921  | 10,479  | 804 | -12 | 7,513          | -28 | -37 |
| Farm Expenses        | 639,066                 | 522,733 | 679,816 | 6   | 30  | 695,911        | 2   | 33  |
| Net Operating Income | 90,180                  | 81,244  | 84,193  | -7  | 4   | 86,492         | 3   | 6   |

**Average Total Family Income**

|                      | ----- \$ per family ----- |        |        | %  | % | - \$ per family- | % | % |
|----------------------|---------------------------|--------|--------|----|---|------------------|---|---|
| Net Operating Income | 23,456                    | 21,956 | 21,899 | -7 | 0 | 22,497           | 3 | 2 |
| Other Family Income  | x                         | x      | x      | x  | x | x                | x | x |
| Total Family Income  | x                         | x      | x      | x  | x | x                | x | x |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.  
 Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

\*\* The calculation of percent change involving a negative number yields a counter-intuitive, though arithmetically correct result.

x Suppressed to meet the confidentiality requirements of the Statistics Act.

**Table B.2: Farm Financial Situation, Prince Edward Island, 2015 to 2017**

|  | Average |           | * Percent change |       | * Percent change |      |       |          |
|--|---------|-----------|------------------|-------|------------------|------|-------|----------|
|  | 2015    | 2011-2015 | 2016             | 16/15 | 16/11-15         | 2017 | 17/16 | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |       |       | %  | %   | - \$ million- | %   | %   |
|------------------------|------------------------|-------|-------|----|-----|---------------|-----|-----|
| Crop Receipts          | 301.9                  | 313.7 | 312.4 | 3  | 0   | 322.7         | 3   | 3   |
| Livestock Receipts     | 150.5                  | 143.4 | 138.2 | -8 | -4  | 135.5         | -2  | -5  |
| Total Market Receipts  | 452.4                  | 457.1 | 450.6 | 0  | -1  | 458.2         | 2   | 0   |
| Program Payments       | 23.1                   | 26.0  | 24.0  | 4  | -8  | 25.6          | 7   | -2  |
| Total Cash Receipts    | 475.5                  | 483.2 | 474.6 | 0  | -2  | 483.8         | 2   | 0   |
| Net Operating Expenses | 390.2                  | 382.8 | 381.1 | -2 | 0   | 392.5         | 3   | 3   |
| Net Cash Income        | 85.4                   | 100.3 | 93.5  | 10 | -7  | 91.3          | -2  | -9  |
| Realized Net Income    | 35.5                   | 54.2  | 42.2  | 19 | -22 | 39.7          | -6  | -27 |
| Total Net Income       | 42.2                   | 55.5  | 53.9  | 28 | -3  | 29.6          | -45 | -47 |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %  | %   | - \$ per farm- | %  | %  |
|----------------------|-------------------------|---------|---------|----|-----|----------------|----|----|
| Farm Market Receipts | 478,427                 | 467,203 | 482,003 | 1  | 3   | 498,141        | 3  | 7  |
| Program Payments     | 20,840                  | 25,558  | 21,997  | 6  | -14 | 23,847         | 8  | -7 |
| Farm Expenses        | 424,007                 | 416,228 | 420,437 | -1 | 1   | 438,901        | 4  | 5  |
| Net Operating Income | 75,260                  | 76,533  | 83,563  | 11 | 9   | 83,087         | -1 | 9  |

**Average Total Family Income**

|                      | ----- \$ per family ----- |        |         | %  | %  | - \$ per family- | %  | %  |
|----------------------|---------------------------|--------|---------|----|----|------------------|----|----|
| Net Operating Income | 22,038                    | 22,646 | 24,469  | 11 | 8  | 24,330           | -1 | 7  |
| Other Family Income  | 77,406                    | 71,993 | 80,535  | 4  | 12 | 83,612           | 4  | 16 |
| Total Family Income  | 99,443                    | 94,639 | 105,004 | 6  | 11 | 107,941          | 3  | 14 |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.

Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.



**Table B.3: Farm Financial Situation, Nova Scotia, 2015 to 2017**

|  | Average |           | * Percent change |       |          | * Percent change |       |          |
|--|---------|-----------|------------------|-------|----------|------------------|-------|----------|
|  | 2015    | 2011-2015 | 2016             | 16/15 | 16/11-15 | 2017             | 17/16 | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |       |       | %    | %    | - \$ million- | %  | %    |
|------------------------|------------------------|-------|-------|------|------|---------------|----|------|
| Crop Receipts          | 172.5                  | 159.7 | 166.3 | -4   | 4    | 174.2         | 5  | 9    |
| Livestock Receipts     | 399.8                  | 396.2 | 367.1 | -8   | -7   | 380.8         | 4  | -4   |
| Total Market Receipts  | 572.3                  | 555.9 | 533.3 | -7   | -4   | 555.0         | 4  | 0    |
| Program Payments       | 10.1                   | 17.8  | 22.1  | 120  | 25   | 26.2          | 18 | 47   |
| Total Cash Receipts    | 582.4                  | 573.6 | 555.4 | -5   | -3   | 581.2         | 5  | 1    |
| Net Operating Expenses | 509.4                  | 483.1 | 513.8 | 1    | 6    | 530.5         | 3  | 10   |
| Net Cash Income        | 73.0                   | 90.5  | 41.6  | -43  | -54  | 50.7          | 22 | -44  |
| Realized Net Income    | 6.3                    | 27.3  | -26.4 | -516 | -197 | -17.6         | ** | -164 |
| Total Net Income       | 6.7                    | 28.0  | -26.1 | -489 | -193 | -17.8         | ** | -163 |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %   | %   | - \$ per farm- | %  | %   |
|----------------------|-------------------------|---------|---------|-----|-----|----------------|----|-----|
| Farm Market Receipts | 404,596                 | 373,779 | 379,117 | -6  | 1   | 400,850        | 6  | 7   |
| Program Payments     | 3,930                   | 9,736   | 8,771   | 123 | -10 | 10,547         | 20 | 8   |
| Farm Expenses        | 352,022                 | 324,150 | 349,125 | -1  | 8   | 367,774        | 5  | 13  |
| Net Operating Income | 56,504                  | 59,365  | 38,762  | -31 | -35 | 43,623         | 13 | -27 |

**Average Total Family Income**

|                      | ----- \$ per family ----- |        |        | %   | %   | - \$ per family- | %  | %   |
|----------------------|---------------------------|--------|--------|-----|-----|------------------|----|-----|
| Net Operating Income | 11,776                    | 13,333 | 8,078  | -31 | -39 | 9,091            | 13 | -32 |
| Other Family Income  | 81,223                    | 75,065 | 83,414 | 3   | 11  | 86,478           | 4  | 15  |
| Total Family Income  | 92,998                    | 88,398 | 91,493 | -2  | 4   | 95,569           | 4  | 8   |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.  
 Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.

**Table B.4: Farm Financial Situation, New Brunswick, 2015 to 2017**

|  | Average |           | * Percent change |       |          | * Percent change |       |          |
|--|---------|-----------|------------------|-------|----------|------------------|-------|----------|
|  | 2015    | 2011-2015 | 2016             | 16/15 | 16/11-15 | 2017             | 17/16 | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |       |       | %   | %   | - \$ million- | %   | %   |
|------------------------|------------------------|-------|-------|-----|-----|---------------|-----|-----|
| Crop Receipts          | 295.3                  | 279.9 | 298.1 | 1   | 6   | 299.0         | 0   | 7   |
| Livestock Receipts     | 269.9                  | 257.6 | 263.6 | -2  | 2   | 260.7         | -1  | 1   |
| Total Market Receipts  | 565.2                  | 537.5 | 561.7 | -1  | 4   | 559.7         | 0   | 4   |
| Program Payments       | 5.7                    | 19.6  | 8.7   | 52  | -56 | 12.4          | 43  | -37 |
| Total Cash Receipts    | 570.9                  | 557.1 | 570.3 | 0   | 2   | 572.1         | 0   | 3   |
| Net Operating Expenses | 441.8                  | 438.2 | 442.6 | 0   | 1   | 452.2         | 2   | 3   |
| Net Cash Income        | 129.1                  | 118.9 | 127.7 | -1  | 7   | 119.9         | -6  | 1   |
| Realized Net Income    | 72.8                   | 64.2  | 70.4  | -3  | 10  | 62.2          | -12 | -3  |
| Total Net Income       | 87.5                   | 62.5  | 59.5  | -32 | -5  | 58.8          | -1  | -6  |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %  | %   | - \$ per farm- | %  | %   |
|----------------------|-------------------------|---------|---------|----|-----|----------------|----|-----|
| Farm Market Receipts | 415,799                 | 401,279 | 424,035 | 2  | 6   | 426,399        | 1  | 6   |
| Program Payments     | 5,464                   | 15,343  | 8,434   | 54 | -45 | 12,250         | 45 | -20 |
| Farm Expenses        | 348,985                 | 350,354 | 360,320 | 3  | 3   | 369,960        | 3  | 6   |
| Net Operating Income | 72,278                  | 66,268  | 72,149  | 0  | 9   | 68,689         | -5 | 4   |

**Average Total Family Income**

|                      | ----- \$ per family ----- |        |        | % | %  | - \$ per family- | %  | %  |
|----------------------|---------------------------|--------|--------|---|----|------------------|----|----|
| Net Operating Income | 18,764                    | 17,786 | 18,731 | 0 | 5  | 17,833           | -5 | 0  |
| Other Family Income  | 76,607                    | 71,155 | 80,214 | 5 | 13 | 83,414           | 4  | 17 |
| Total Family Income  | 95,371                    | 88,941 | 98,945 | 4 | 11 | 101,246          | 2  | 14 |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.  
 Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.

**Table B.5: Farm Financial Situation, Quebec, 2015 to 2017**

|  | Average |           | * Percent change |       | * Percent change |      |       |          |
|--|---------|-----------|------------------|-------|------------------|------|-------|----------|
|  | 2015    | 2011-2015 | 2016             | 16/15 | 16/11-15         | 2017 | 17/16 | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |         |         | %  | %   | - \$ million- | %   | %   |
|------------------------|------------------------|---------|---------|----|-----|---------------|-----|-----|
| Crop Receipts          | 2,712.6                | 2,632.8 | 3,012.8 | 11 | 14  | 2,845.2       | -6  | 8   |
| Livestock Receipts     | 5,282.7                | 5,129.9 | 5,182.4 | -2 | 1   | 5,099.0       | -2  | -1  |
| Total Market Receipts  | 7,995.3                | 7,762.7 | 8,195.2 | 3  | 6   | 7,944.2       | -3  | 2   |
| Program Payments       | 201.4                  | 490.6   | 357.4   | 77 | -27 | 610.3         | 71  | 24  |
| Total Cash Receipts    | 8,196.6                | 8,253.3 | 8,552.6 | 4  | 4   | 8,554.6       | 0   | 4   |
| Net Operating Expenses | 6,540.2                | 6,353.0 | 6,576.6 | 1  | 4   | 6,711.0       | 2   | 6   |
| Net Cash Income        | 1,656.5                | 1,900.3 | 1,976.0 | 19 | 4   | 1,843.6       | -7  | -3  |
| Realized Net Income    | 784.8                  | 1,064.2 | 1,080.7 | 38 | 2   | 943.2         | -13 | -11 |
| Total Net Income       | 987.7                  | 1,107.4 | 1,133.7 | 15 | 2   | 865.0         | -24 | -22 |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %  | %  | - \$ per farm- | %  | %  |
|----------------------|-------------------------|---------|---------|----|----|----------------|----|----|
| Farm Market Receipts | 444,628                 | 417,318 | 457,702 | 3  | 10 | 452,879        | -1 | 9  |
| Program Payments     | 10,158                  | 20,056  | 18,271  | 80 | -9 | 31,617         | 73 | 58 |
| Farm Expenses        | 393,083                 | 368,448 | 398,314 | 1  | 8  | 409,778        | 3  | 11 |
| Net Operating Income | 61,703                  | 68,926  | 77,659  | 26 | 13 | 74,718         | -4 | 8  |

**Average Total Family Income**

|                      | ----- \$ per family ----- |        |         | %  | %  | - \$ per family- | %  | %  |
|----------------------|---------------------------|--------|---------|----|----|------------------|----|----|
| Net Operating Income | 26,199                    | 30,516 | 32,974  | 26 | 8  | 31,725           | -4 | 4  |
| Other Family Income  | 66,074                    | 62,125 | 68,907  | 4  | 11 | 72,285           | 5  | 16 |
| Total Family Income  | 92,273                    | 92,641 | 101,880 | 10 | 10 | 104,010          | 2  | 12 |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.

Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.

**Table B.6: Farm Financial Situation, Ontario, 2015 to 2017**

|  | Average |           |      | * Percent change |          | * Percent change |       |
|--|---------|-----------|------|------------------|----------|------------------|-------|
|  | 2015    | 2011-2015 | 2016 | 16/15            | 16/11-15 | 2017             | 17/16 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |          |          | %   | %   | - \$ million- | %   | %   |
|------------------------|------------------------|----------|----------|-----|-----|---------------|-----|-----|
| Crop Receipts          | 6,286.9                | 6,191.6  | 6,279.6  | 0   | 1   | 6,399.4       | 2   | 3   |
| Livestock Receipts     | 6,158.3                | 5,704.2  | 6,016.1  | -2  | 5   | 5,772.0       | -4  | 1   |
| Total Market Receipts  | 12,445.2               | 11,895.8 | 12,295.7 | -1  | 3   | 12,171.5      | -1  | 2   |
| Program Payments       | 306.3                  | 305.0    | 414.2    | 35  | 36  | 522.7         | 26  | 71  |
| Total Cash Receipts    | 12,751.5               | 12,200.8 | 12,709.9 | 0   | 4   | 12,694.1      | 0   | 4   |
| Net Operating Expenses | 10,289.9               | 9,681.1  | 10,313.5 | 0   | 7   | 10,627.9      | 3   | 10  |
| Net Cash Income        | 2,461.6                | 2,519.6  | 2,396.3  | -3  | -5  | 2,066.2       | -14 | -18 |
| Realized Net Income    | 1,004.3                | 1,154.5  | 899.6    | -10 | -22 | 565.1         | -37 | -51 |
| Total Net Income       | 1,204.6                | 1,254.4  | 903.1    | -25 | -28 | 508.5         | -44 | -59 |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %  | %  | - \$ per farm- | %   | %   |
|----------------------|-------------------------|---------|---------|----|----|----------------|-----|-----|
| Farm Market Receipts | 374,082                 | 354,046 | 378,087 | 1  | 7  | 379,209        | 0   | 7   |
| Program Payments     | 10,135                  | 9,092   | 13,888  | 37 | 53 | 17,759         | 28  | 95  |
| Farm Expenses        | 328,756                 | 305,112 | 336,225 | 2  | 10 | 347,235        | 3   | 14  |
| Net Operating Income | 55,461                  | 58,026  | 55,750  | 1  | -4 | 49,734         | -11 | -14 |

**Average Total Family Income**

|                      | ----- \$ per family ----- |         |         | % | %  | - \$ per family- | %   | %   |
|----------------------|---------------------------|---------|---------|---|----|------------------|-----|-----|
| Net Operating Income | 22,305                    | 23,655  | 22,421  | 1 | -5 | 20,002           | -11 | -15 |
| Other Family Income  | 100,493                   | 93,486  | 105,366 | 5 | 13 | 110,920          | 5   | 19  |
| Total Family Income  | 122,799                   | 117,142 | 127,787 | 4 | 9  | 130,922          | 2   | 12  |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.

Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income,

with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.

**Table B.7: Farm Financial Situation, Manitoba, 2015 to 2017**

|  | Average |           | * Percent change |       | * Percent change |      |       |          |
|--|---------|-----------|------------------|-------|------------------|------|-------|----------|
|  | 2015    | 2011-2015 | 2016             | 16/15 | 16/11-15         | 2017 | 17/16 | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |         |         | %   | %   | - \$ million- | %   | %   |
|------------------------|------------------------|---------|---------|-----|-----|---------------|-----|-----|
| Crop Receipts          | 3,210.8                | 3,040.0 | 3,663.7 | 14  | 21  | 3,648.6       | 0   | 20  |
| Livestock Receipts     | 2,334.1                | 2,135.0 | 2,114.1 | -9  | -1  | 2,028.1       | -4  | -5  |
| Total Market Receipts  | 5,544.9                | 5,175.0 | 5,777.8 | 4   | 12  | 5,676.8       | -2  | 10  |
| Program Payments       | 304.5                  | 380.4   | 214.4   | -30 | -44 | 343.0         | 60  | -10 |
| Total Cash Receipts    | 5,849.4                | 5,555.4 | 5,992.2 | 2   | 8   | 6,019.8       | 0   | 8   |
| Net Operating Expenses | 4,663.1                | 4,424.7 | 4,605.0 | -1  | 4   | 4,739.0       | 3   | 7   |
| Net Cash Income        | 1,186.3                | 1,130.7 | 1,387.2 | 17  | 23  | 1,280.8       | -8  | 13  |
| Realized Net Income    | 514.8                  | 519.7   | 690.9   | 34  | 33  | 585.8         | -15 | 13  |
| Total Net Income       | 818.8                  | 720.6   | 782.2   | -4  | 9   | 612.3         | -22 | -15 |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %   | %   | - \$ per farm- | %  | %  |
|----------------------|-------------------------|---------|---------|-----|-----|----------------|----|----|
| Farm Market Receipts | 458,874                 | 415,298 | 479,849 | 5   | 16  | 483,568        | 1  | 16 |
| Program Payments     | 25,667                  | 29,315  | 18,315  | -29 | -38 | 29,697         | 62 | 1  |
| Farm Expenses        | 408,543                 | 365,999 | 408,446 | 0   | 12  | 427,901        | 5  | 17 |
| Net Operating Income | 75,998                  | 78,614  | 89,718  | 18  | 14  | 85,364         | -5 | 9  |

**Average Total Family Income**

|                      | ----- \$ per family ----- |         |         | %  | %  | - \$ per family- | %  | %  |
|----------------------|---------------------------|---------|---------|----|----|------------------|----|----|
| Net Operating Income | 27,806                    | 31,197  | 32,826  | 18 | 5  | 31,233           | -5 | 0  |
| Other Family Income  | 79,923                    | 73,554  | 82,695  | 3  | 12 | 86,631           | 5  | 18 |
| Total Family Income  | 107,729                   | 104,751 | 115,521 | 7  | 10 | 117,864          | 2  | 13 |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.

Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.

**Table B.8: Farm Financial Situation, Saskatchewan, 2015 to 2017**

|  | Average                |           |          | * Percent change |          | * Percent change |       |          |
|--|------------------------|-----------|----------|------------------|----------|------------------|-------|----------|
|  | 2015                   | 2011-2015 | 2016     | 16/15            | 16/11-15 | 2017             | 17/16 | 17/11-15 |
| <b>Aggregate Farm Cash Receipts, Expenses and Income</b> |                        |           |          |                  |          |                  |       |          |
|  | ----- \$ million ----- |           |          | %                | %        | - \$ million -   | %     | %        |
| Crop Receipts  | 11,196.6               | 9,616.4   | 10,573.5 | -6               | 10       | 10,745.6         | 2     | 12       |
| Livestock Receipts                                       | 2,643.9                | 2,114.7   | 2,148.5  | -19              | 2        | 1,960.9          | -9    | -7       |
| Total Market Receipts                                    | 13,840.5               | 11,731.2  | 12,722.0 | -8               | 8        | 12,706.4         | 0     | 8        |
| Program Payments   | 585.5                  | 803.7     | 816.7    | 39               | 2        | 844.0            | 3     | 5        |
| Total Cash Receipts                                      | 14,425.9               | 12,534.8  | 13,538.7 | -6               | 8        | 13,550.4         | 0     | 8        |
| Net Operating Expenses                                   | 8,675.7                | 8,202.8   | 8,616.6  | -1               | 5        | 8,781.7          | 2     | 7        |
| Net Cash Income  | 5,750.2                | 4,332.1   | 4,922.1  | -14              | 14       | 4,768.7          | -3    | 10       |
| Realized Net Income                                      | 4,154.8                | 2,910.7   | 3,260.2  | -22              | 12       | 3,112.9          | -5    | 7        |
| Total Net Income   | 3,682.9                | 3,232.4   | 4,578.3  | 24               | 42       | 2,690.7          | -41   | -17      |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %   | %  | - \$ per farm - |    |    |
|----------------------|-------------------------|---------|---------|-----|----|-----------------|----|----|
|                      |                         |         |         |     |    |                 |    |    |
| Farm Market Receipts | 390,670                 | 314,043 | 365,094 | -7  | 16 | 362,270         | -1 | 15 |
| Program Payments     | 13,291                  | 18,299  | 18,787  | 41  | 3  | 19,687          | 5  | 8  |
| Farm Expenses        | 285,908                 | 249,770 | 289,603 | 1   | 16 | 291,074         | 1  | 17 |
| Net Operating Income | 118,053                 | 82,572  | 94,278  | -20 | 14 | 90,883          | -4 | 10 |

**Average Total Family Income**

|                      | ----- \$ per family ----- |         |         | %   | %  | - \$ per family - |    |    |
|----------------------|---------------------------|---------|---------|-----|----|-------------------|----|----|
|                      |                           |         |         |     |    |                   |    |    |
| Net Operating Income | 52,641                    | 37,989  | 42,040  | -20 | 11 | 40,526            | -4 | 7  |
| Other Family Income  | 94,890                    | 88,186  | 96,265  | 1   | 9  | 100,422           | 4  | 14 |
| Total Family Income  | 147,531                   | 126,175 | 138,305 | -6  | 10 | 140,948           | 2  | 12 |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.  
 Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.



**Table B.9: Farm Financial Situation, Alberta, 2015 to 2017**

|  | Average |           | * Percent change |       |          | * Percent change |       |          |
|--|---------|-----------|------------------|-------|----------|------------------|-------|----------|
|  | 2015    | 2011-2015 | 2016             | 16/15 | 16/11-15 | 2017             | 17/16 | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |          |          | %   | %  | - \$ million- | %   | %   |
|------------------------|------------------------|----------|----------|-----|----|---------------|-----|-----|
| Crop Receipts          | 6,229.9                | 6,040.6  | 6,662.0  | 7   | 10 | 6,746.5       | 1   | 12  |
| Livestock Receipts     | 6,781.0                | 5,416.9  | 6,070.8  | -10 | 12 | 5,596.7       | -8  | 3   |
| Total Market Receipts  | 13,010.9               | 11,457.5 | 12,732.8 | -2  | 11 | 12,343.3      | -3  | 8   |
| Program Payments       | 652.6                  | 670.2    | 739.5    | 13  | 10 | 781.4         | 6   | 17  |
| Total Cash Receipts    | 13,663.6               | 12,127.8 | 13,472.3 | -1  | 11 | 13,124.7      | -3  | 8   |
| Net Operating Expenses | 10,340.6               | 9,560.3  | 10,022.3 | -3  | 5  | 9,961.3       | -1  | 4   |
| Net Cash Income        | 3,323.0                | 2,567.5  | 3,450.0  | 4   | 34 | 3,163.4       | -8  | 23  |
| Realized Net Income    | 1,618.8                | 1,038.8  | 1,679.4  | 4   | 62 | 1,399.8       | -17 | 35  |
| Total Net Income       | 1,336.4                | 1,173.9  | 2,314.4  | 73  | 97 | 990.9         | -57 | -16 |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %  | %  | - \$ per farm- | %  | %  |
|----------------------|-------------------------|---------|---------|----|----|----------------|----|----|
| Farm Market Receipts | 489,764                 | 418,287 | 478,060 | -2 | 14 | 472,623        | -1 | 13 |
| Program Payments     | 16,758                  | 16,900  | 19,242  | 15 | 14 | 20,602         | 7  | 22 |
| Farm Expenses        | 422,111                 | 362,593 | 408,470 | -3 | 13 | 410,690        | 1  | 13 |
| Net Operating Income | 84,410                  | 72,594  | 88,832  | 5  | 22 | 82,535         | -7 | 14 |

**Average Total Family Income**

|                      | ----- \$ per family ----- |         |         | %  | %  | - \$ per family- | %  | %  |
|----------------------|---------------------------|---------|---------|----|----|------------------|----|----|
| Net Operating Income | 33,928                    | 29,515  | 35,705  | 5  | 21 | 33,174           | -7 | 12 |
| Other Family Income  | 123,547                   | 114,761 | 120,650 | -2 | 5  | 124,937          | 4  | 9  |
| Total Family Income  | 157,475                   | 144,276 | 156,355 | -1 | 8  | 158,112          | 1  | 10 |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.

Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.

**Table B.10: Farm Financial Situation, British Columbia, 2015 to 2017**

|  | Average |           | * Percent change |       | * Percent change |      |       |          |
|--|---------|-----------|------------------|-------|------------------|------|-------|----------|
|  | 2015    | 2011-2015 | 2016             | 16/15 | 16/11-15         | 2017 | 17/16 | 17/11-15 |

**Aggregate Farm Cash Receipts, Expenses and Income**

|                        | ----- \$ million ----- |         |         | %   | %   | - \$ million- | %   | %  |
|------------------------|------------------------|---------|---------|-----|-----|---------------|-----|----|
| Crop Receipts          | 1,523.4                | 1,382.4 | 1,591.6 | 4   | 15  | 1,670.2       | 5   | 21 |
| Livestock Receipts     | 1,559.5                | 1,417.3 | 1,460.8 | -6  | 3   | 1,452.0       | -1  | 2  |
| Total Market Receipts  | 3,082.9                | 2,799.7 | 3,052.5 | -1  | 9   | 3,122.2       | 2   | 12 |
| Program Payments       | 36.7                   | 45.0    | 31.5    | -14 | -30 | 47.1          | 50  | 5  |
| Total Cash Receipts    | 3,119.6                | 2,844.7 | 3,083.9 | -1  | 8   | 3,169.3       | 3   | 11 |
| Net Operating Expenses | 2,642.2                | 2,533.8 | 2,653.4 | 0   | 5   | 2,752.2       | 4   | 9  |
| Net Cash Income        | 477.4                  | 310.9   | 430.5   | -10 | 38  | 417.1         | -3  | 34 |
| Realized Net Income    | 74.4                   | -74.7   | 19.1    | -74 | **  | 5.8           | -70 | ** |
| Total Net Income       | 103.2                  | -56.0   | 84.2    | -18 | **  | 24.0          | -71 | ** |

**Average Net Operating Income**

|                      | ----- \$ per farm ----- |         |         | %   | %   | - \$ per farm- | %  | %  |
|----------------------|-------------------------|---------|---------|-----|-----|----------------|----|----|
| Farm Market Receipts | 444,462                 | 410,132 | 432,412 | -3  | 5   | 444,799        | 3  | 8  |
| Program Payments     | 5,288                   | 6,220   | 4,594   | -13 | -26 | 6,976          | 52 | 12 |
| Farm Expenses        | 380,591                 | 362,551 | 371,961 | -2  | 3   | 386,553        | 4  | 7  |
| Net Operating Income | 69,158                  | 53,800  | 65,044  | -6  | 21  | 65,222         | 0  | 21 |

**Average Total Family Income**

|                      | ----- \$ per family ----- |         |         | %  | %  | - \$ per family- | % | %  |
|----------------------|---------------------------|---------|---------|----|----|------------------|---|----|
| Net Operating Income | 11,349                    | 9,329   | 10,674  | -6 | 14 | 10,703           | 0 | 15 |
| Other Family Income  | 112,868                   | 102,950 | 119,211 | 6  | 16 | 126,670          | 6 | 23 |
| Total Family Income  | 124,216                   | 112,279 | 129,885 | 5  | 16 | 137,373          | 6 | 22 |

Source: Statistics Canada, CANSIM Tables 002-0001 and 002-0009.

Statistics Canada Whole Farm Data Project: Net Operating Income for 2015.

Agriculture and Agri-Food Canada: forecast figures for 2016 and 2017, except for Other Family Income and Total Family Income, with forecast figures for 2015 to 2017.

\* The percent change calculation may not be exact due to rounding.

\*\* The calculation of percent change involving a negative number yields a counter-intuitive, though arithmetically correct result.

Note: Due to differences in concepts, the trends in the aggregate and farm level performance indicators may differ.